

West Pier Nortel Trade-In Scheme

Trade-In Scheme Details

West Pier Telecom are currently offering businesses discounted pricing on the award winning Avaya IP Office 500 when they trade-in their existing Nortel telephone system.

Customers will receive a £50 discount for every Nortel Phone extension on their current legacy phone system that they upgrade. For example, a business that has 100 phone extensions is entitled to save £5,000 off a new phone system.



The Avaya Software Investment Protection Program covers Unified Communications and Contact Center product licenses sold by Avaya, including those brought to Avaya as part of the Nortel Enterprise Solution acquisition in December of 2009, and offers customers specific license upgrades as they progress along our roadmap.

Reasons to Upgrade

Legacy phone systems have many disadvantages when compared to a modern phone system, Some of the main disadvantages can be summarised as:

- **A business continuity risk.** As a system ages it becomes prone to frequent breakdowns and malfunctions which can be costly to repair because spare parts are not easily available.
- **A lack of features.** Legacy phone systems lack the most recent mobility and contact centre features aimed at improving customer service, cutting costs and mobilising your workforce.
- **Multiple communication platforms.** Modern phone systems centralise your voice messaging, conferencing, contact centre and video communications on to a single platform allowing for better communications through a single interface.

Avaya IP Office

Whether you have 5 or 3000 employees spread across a single site or up to 150 locations, the award winning Avaya IP Office communication solution is perfect for you. This solution brings your telephony, messaging, conferencing, contact centre and video communications on to a single easy to use platform and enables your workforce to work from any location or on the move across a range of mobile devices.

[Learn More](#)

If you would like to discuss our Trade-In Scheme or any other telecommunications and networking options available to you then call us on 0844 264 5522 or email Matthew van Til (matthew.vt@westpiertele.com). Visit our [website](#) or learn about our [Customer Excellence Award](#).

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